

## CROSS EXAMINATION

1. Cross-examination follows the opposing attorney's direct examination of his/her own witness. The purposes of cross-examination are:

- \* to test the witness' truth-telling ability (and believability) in order to cast doubt on the validity of the witness' story, and/or
- \* to establish some of the facts of the cross-examiner's case wherever possible.

2. Cross examination should:

- \* use leading questions, which are aimed at getting "yes" or "no" responses
- \* be based on evidence, which was brought out on the direct examination of that witness
- \* never include questions to which the attorney does not know the answer.

3. Proper phrasing of questions includes:

- \* isn't it a fact...?
- \* on (date), when you made a statement in your attorney's office, you said that \_\_\_\_\_, didn't you?

4. Cross-examination should conclude with, "Thank you, Mr./Ms.\_\_\_\_\_. That will be all, Your Honor.